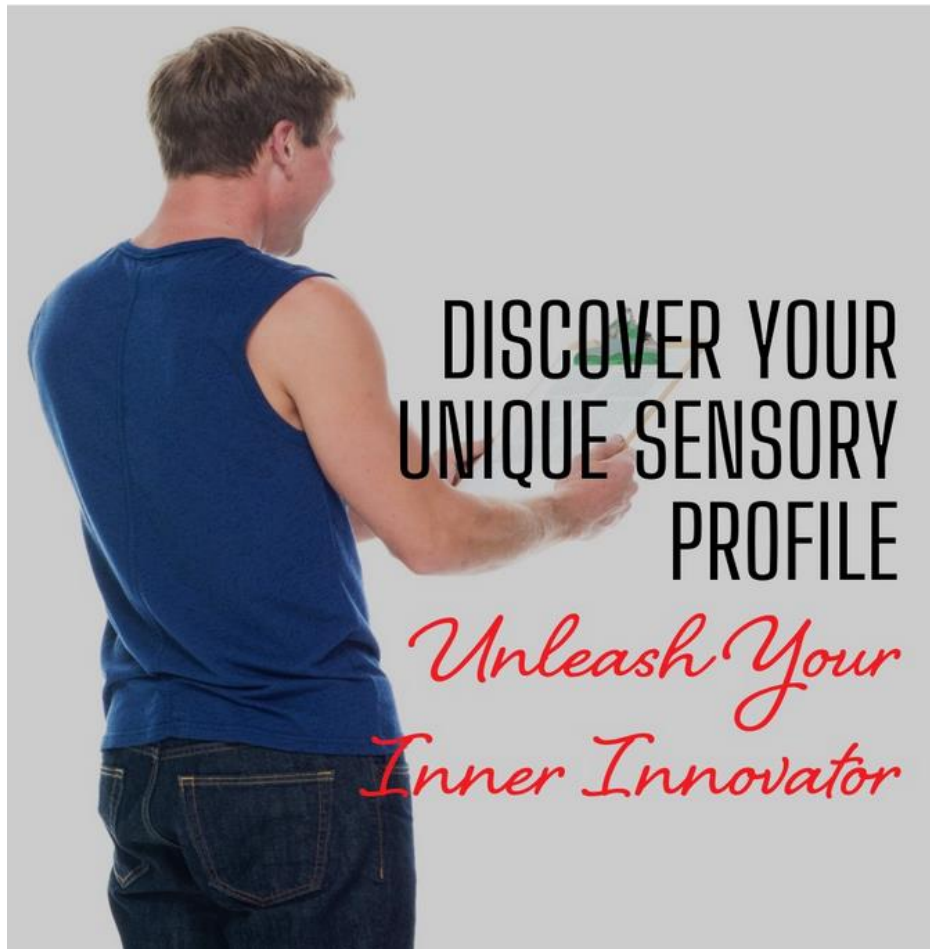


Innovators need to heighten sensory intelligence and cognitive abilities.

Two-part posting on the Sensory side of Innovation

Discover your unique innovator's Sensory Profile.



I had a most enjoyable and rewarding conversation last week on Innovation and Ecosystem design. It was partly through this conversation with [Margot Nijkamp-Diesfeld](#) and [Rick Wielens](#) of the [Eco System Thinking Institute](#) (ESTI), based in Eindhoven, the Netherlands, that we got into the subject of creating different workshop concepts to stimulate those attending and draw out their greater awareness.

The idea of using all our sensory experiences came up, and I started to think, is there such a thing as having an innovator's sensory profile? Would they be unique and help to unleash your inner innovator?

Should innovators be more attuned to details, nuances and changes in their environment, potentially allowing them to gather and process information uniquely to generate new insights and make more significant connections?

Over two posts, firstly here, I want to outline what might be in the attributes of an innovator's sensory profile and in the second post following, the dynamics between sensory awareness and cognitive functions to realize the interconnected nature in seeing the shaping of our worlds in new and potentially radically different ways.

Words of caution if you consider building Sensory Profiles

However, it's crucial to emphasize that innovation is a multifaceted and complex phenomenon. Even if heightened sensory profiles were a universal characteristic among innovators, it wouldn't be the sole factor driving innovation. Other cognitive abilities, such as critical thinking, creativity, problem-solving skills, and the ability to connect disparate ideas, also play significant roles in the innovative process.

Furthermore, innovation is influenced by various external factors, including social, cultural, economic, and technological contexts. The interplay of different skills, traits, and circumstances contributes to the diversity of approaches and outcomes in the field of innovation.

In reality, there is no one-size-fits-all profile for innovators. People can be innovative in different ways, drawing on various abilities and characteristics, but they can provide valuable building blocks for developing an innovator's DNA.

Here's the basic building blocks of a potential innovator's sensory profile based on these attributes:

1. **Detail-Oriented:** Innovators with heightened sensory profiles may pay close attention to details, noticing subtle nuances that others might overlook. This attention to detail could be crucial in identifying opportunities and understanding complex systems.
2. **Environmental Awareness:** Innovators may be highly aware of their surroundings, allowing them to recognize emerging patterns, gaps, or opportunities within their environment. This heightened awareness could contribute to their ability to navigate and adapt to changing circumstances.
3. **Uniqueness in Thinking:** Innovators might have a tendency to think differently and approach problems from unique perspectives. This could involve connecting seemingly unrelated concepts or viewing familiar ideas in novel ways.
4. **Quick Pattern Recognition:** With an enhanced ability to perceive and process information, innovators may be adept at quickly recognizing patterns, trends, and potential disruptions. This skill could enable them to stay ahead of the curve in their respective fields.
5. **Extended Cognitive Effort:** Innovators may exhibit perseverance and a willingness to engage in extended cognitive efforts. This could involve thinking deeply about problems, exploring various possibilities, and dedicating time to associate meaning to information.
6. **Openness to Information:** Innovators may be characterised by a heightened receptiveness to incoming information and knowledge. They may be curious, open-minded, and eager to explore new ideas, allowing them to integrate diverse sources of information into their creative processes.

It's important to note that while these characteristics can contribute to innovation, they are not exclusive to innovators, nor are they the only factors at play. As I have outlined above, Innovation is a multifaceted process influenced by a combination of cognitive abilities, personality traits, external factors, and the specific context in which individuals operate.

What about sensory being even more central to innovation discovery?



If we emphasize the centrality of sensory perception in the profile of innovators, we can refine the characteristics to highlight the role of heightened sensory abilities.

In building out a sensory profile, innovators with a focus on sensory acuity (vision and thought) might exhibit the following traits, which can be recognized and even progressively evaluated, taking out the basic building blocks further:

1. ***Hyper-Detailed Observation:*** Innovators pay extraordinary attention to details, showcasing a heightened ability to observe and analyze their surroundings.
2. ***Enhanced Pattern Recognition:*** Their sensory acuity enables quick and accurate recognition of patterns within their immediate environment and broader contexts.
3. ***Sensitivity to Changes:*** Innovators with heightened sensory profiles may be particularly sensitive to environmental changes, allowing them to detect subtle shifts and adapt rapidly.
4. ***Multi-Sensory Integration:*** They integrate information from multiple senses, facilitating a holistic understanding of situations and problems.
5. ***Creative Sensory Associations:*** Innovators might use their sensory perceptions creatively, forming unique associations between sensory inputs and conceptual ideas.
6. ***Adaptive Response to Stimuli:*** The heightened sensory awareness contributes to a more adaptive response to stimuli, fostering agility and responsiveness to emerging challenges.
7. ***Innovative Problem Solving:*** They leverage their sensory acuity to identify novel solutions to problems, thinking “outside the box” and considering unconventional approaches.

8. ***Heightened Curiosity:*** A natural curiosity is driven by a desire to explore and understand the world through enhanced sensory experiences.

It's essential to recognize that this profile is a conceptual exploration based on the assumption that heightened sensory perceptions are central to innovation. Innovators come from diverse backgrounds and possess a wide range of skills and attributes. While sensory acuity does play a role in specific innovative processes, combining it with other cognitive abilities and external factors also significantly contributes to the overall innovative capacity of individuals.

So where would we place Sensory acuity or awareness, alongside or ranked in broader cognitive abilities and capacity to learn, absorb and interpret?

Sensory acuity or awareness can be considered a foundational aspect in the capacity to learn, absorb, and interpret information. It interacts with and complements broader cognitive functions. Here's how you might consider placing sensory acuity in relation to other cognitive abilities:

It's important to note that these are interconnected, and cognitive processes are highly integrated in the brain. Sensory awareness is a crucial component, providing the initial data that feeds into and interacts with various cognitive functions.

The specific balance and interaction between these elements can vary among individuals based on factors such as personality, experience, and context.

Building the interplay between sensory awareness and the capacity to learn, absorb, and interpret information:



Putting a little more clarity in descriptions and roles these can play:

1. ***Foundational Sensory Awareness:***
 - **Description:** The ability to perceive information through the senses (sight, hearing, touch, etc.).

- **Role:** Serves as the fundamental input for cognitive processes, offering raw data about the external environment.
- 2. **Perceptual Processing:**
 - **Description:** The processing and integration of sensory information to form coherent perceptions.
 - **Role:** Transforms raw sensory data into meaningful perceptions, allowing individuals to recognize patterns, identify objects, and understand their surroundings.
- 3. **Cognitive Abilities:**
 - **Description:** Higher-order cognitive functions encompassing memory, attention, executive functions, and problem-solving.
 - **Role:** Build upon sensory input to organize, analyze, and make decisions based on information. For example, memory enables the retention of past sensory experiences, attention directs focus to relevant sensory cues, and problem-solving applies cognitive strategies to address challenges.
- 4. **Learning and Adaptability:**
 - **Description:** The capacity to acquire new knowledge, skills, and behaviours.
 - **Role:** Integrates sensory information with existing cognitive structures, facilitating the learning process. Sensory experiences provide the context for understanding new information, and adaptability involves adjusting cognitive frameworks based on evolving sensory input.
- 5. **Creativity and Innovation:**
 - **Description:** The ability to generate novel ideas, solutions, and perspectives.
 - **Role:** Draws on both sensory perceptions and higher cognitive functions. Creative thinking involves making unique connections between sensory experiences, envisioning possibilities beyond immediate perceptions, and leveraging cognitive flexibility to explore unconventional ideas.
- 6. **Critical Thinking:**
 - **Description:** The ability to analyze and evaluate information, arguments, and ideas.
 - **Role:** Informed by sensory input and higher cognitive processes, critical thinking assesses the validity and relevance of information. It involves scrutinizing sensory observations, considering multiple perspectives, and making reasoned judgments based on cognitive analysis.
- 7. **Emotional Intelligence:**
 - **Description:** The ability to recognize, understand, and manage one's own emotions and the emotions of others.
 - **Role:** Integrates sensory and emotional cues. Emotional intelligence involves perceiving and interpreting emotional signals conveyed through facial expressions, tone of voice, and body language, contributing to effective social interactions.

Sensory awareness leads to heightened cognitive function

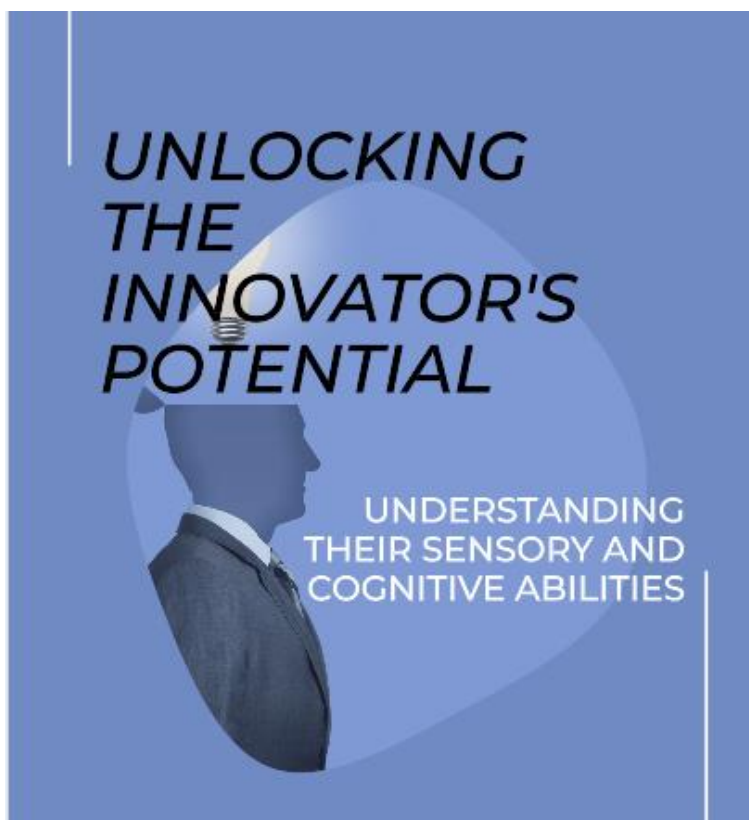
The dynamic interaction between sensory awareness and cognitive functions underscores the complexity of human cognition. The brain integrates sensory input with cognitive processes in a continuous feedback loop, shaping perceptions, thoughts, and actions.

This holistic perspective recognizes the interconnected nature of sensory experiences and higher cognitive functions in shaping our understanding of the world.

My next post goes even deeper into this interplay and dynamics between sensory and cognitive abilities to be aware of and build out.

* Researched and explored with the help of ChatGPT

Innovators need to heighten sensory intelligence and cognitive abilities.



Understanding the sensory and cognitive abilities of innovators

Following on from [my first post](#) on building an Innovator's Sensory profile, the combination of various cognitive, emotional and environmental factors heightens our awareness, so I needed to explore this further in this post.

I wanted to build out some thinking based on the question, "Can we unlock the innovator's potential through understanding their sensory and cognitive abilities?"

It is our ability to develop the capacities to learn, absorb and interpret information and how this all interacts becomes the essential interplay that can give us a continuous feedback loop,

shaping perceptions, thoughts and actions. This shapes what we do and how we can respond to navigate an increasingly dynamic and ever-changing world.

The recognized simpler view of innovators having essential cognitive skills is made up of generally needing to *associate, question, observe, network and experiment* and should be part of the innovator's DNA. I would argue we need to go deeper to build out innovators' skills and abilities to provide distinctive value; value gives us worth!

So, what contributes to having enhanced innovation capabilities to gain a potential competitive advantage?

Nothing is set in stone.

We must recognize multiple influences to determine how much can heighten or dampen interactions. Let's explore some of these to provide a greater recognition:

innovation is a multifaceted and complex phenomenon. Even if heightened sensory profiles were a universal characteristic among innovators, it wouldn't be the sole factor driving innovation. Other cognitive abilities, such as critical thinking, creativity, problem-solving skills, and the ability to connect disparate ideas, play significant roles in the innovative process.

So, do innovators who are constantly attempting to navigate and “spot” opportunities need different skills as a recognized or hidden advantage?

Innovators, particularly those engaged in constant exploration and opportunity spotting, can indeed benefit from a heightened awareness and sensitivity to their environment. Whether this advantage is recognized or more implicit, it can play a crucial role in their ability to identify opportunities, make novel connections, and drive innovation.

We have no one-size-fits-all, but honing multiple sensory and cognitive skills gives a richer potential for connecting disparate ideas and influencing the innovation process.

The ability to make novel connections and drive innovation also demands domain expertise.

Grabbing the earlier value needs focusing.



DISCOVER YOUR UNIQUE SENSORY PROFILE

The gains of building your sensory and cognitive capacities have significant value in early pattern detection, recognition and spotting opportunities and increasing creative problem-solving ability.

Without a doubt, innovation is influenced by many and various external factors, including social, cultural, economic and technological contexts. The interplay of different skills, traits, diversity of opinions and experiences and the actual circumstances gives differences in outcomes and opportunities seen in the field of innovation. Awareness of differences becomes essential.

Avoiding over-generalizing

Of course, we should avoid over-generalizing; they are partly determined by personality, experience, and context and gained from any heightened awareness and sensitivity to our environment.

How we may manifest added value it needs progressively building:

1. *Opportunity Recognition:*

- **Recognizing Patterns:** A heightened sensory awareness can facilitate the recognition of patterns and trends in the environment, enabling innovators to identify potential opportunities that others might overlook.
 - **Spotting Anomalies:** Innovators with a keen awareness may quickly spot anomalies or deviations from the norm, prompting them to investigate and potentially uncover new possibilities.

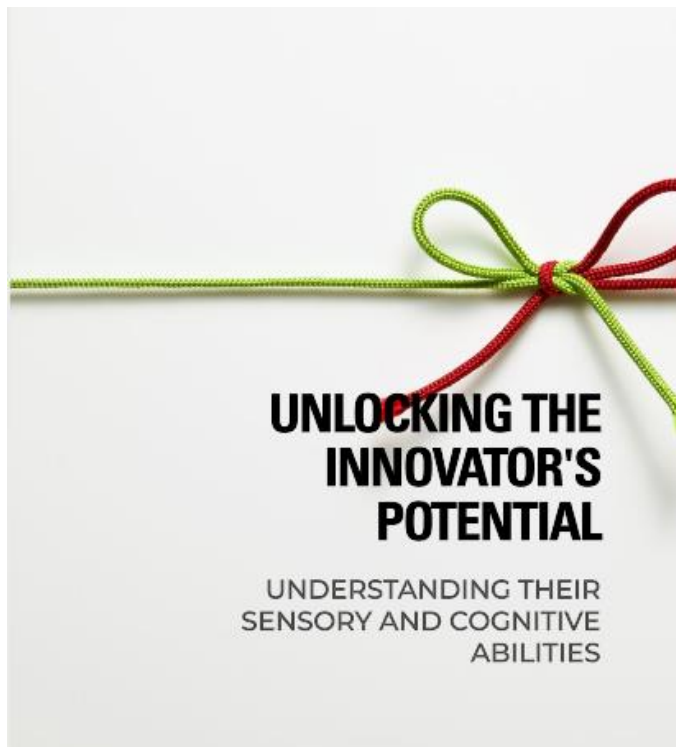
2. *Creative Thinking and Problem Solving:*

- **Unique Associations:** Heightened sensory perceptions can contribute to more creative thinking by allowing innovators to make unique associations between seemingly unrelated concepts or information.
 - **Adaptive Problem Solving:** Being attuned to the environment aids in adaptive problem-solving, where innovators can respond dynamically to challenges and unexpected changes.
- 3. ***Innovative Decision-Making:***
 - **Quick Information Processing:** Innovators with enhanced sensory acuity may rapidly process information, allowing for faster and more informed decision-making.
 - **Holistic Understanding:** Integrating information from multiple senses provides a more holistic understanding of situations, enabling innovators to make well-informed decisions.
- 4. ***Adaptability to Change:***
 - **Early Detection of Trends:** Innovators may use their heightened awareness to detect emerging trends or shifts in the market, allowing them to adapt their strategies proactively.
 - **Sensing Opportunities in Change:** Change, which might be perceived earlier due to heightened sensory awareness, can be seen as an opportunity rather than a disruption.
- 5. ***Continuous Learning:***
 - **Openness to New Information:** Innovators with a robust sensory awareness might be more open to new information, fostering continuous learning and the integration of diverse insights into their innovative processes.
- 6. ***Environmental Scanning:***
 - **Constant Monitoring:** Heightened sensory acuity enables innovators to scan their environment actively for relevant information and potential opportunities.
 - **Navigating Complexity:** Innovators can navigate through complex environments more effectively by using their sensory awareness to filter and prioritize information.

While these advantages can significantly contribute to innovation, the value of having a diversity of opinions and experiences is equally critical. Drawing out different experiences in cognitive abilities, domain expertise, and collaboration opportunities also play significant roles. Additionally, not all innovators need to possess heightened sensory perceptions explicitly; diverse skills and approaches can contribute to successful innovation.

The dynamic interaction between sensory awareness and cognitive functions underscores the complexity of human cognition- can we expand on this?

The dynamic interaction between sensory awareness and cognitive function is complex, yet we should leverage it.



Can we unlock more significant innovating potential by exploring the dynamic interaction between sensory awareness and cognitive functions and how it underscores the complexity of human cognition?

Here, I am giving ‘triggering’ differences to make them more dynamic:

Continuous Information Flow:

- **Sensory Awareness:** Constantly receives information from the external environment through the senses.
- **Cognitive Functions:** Process, interpret, and make sense of this incoming sensory data.

Real-Time Adaptation:

- **Sensory Awareness:** Provides real-time feedback about changes in the environment.
- **Cognitive Functions:** Facilitate quick adaptation to new stimuli, influencing attention, perception, and behaviour.

Multimodal Integration:

- **Sensory Awareness:** Involves input from multiple senses (visual, auditory, tactile, etc.).
- **Cognitive Functions:** Integrate information from different sensory modalities, creating a comprehensive and nuanced understanding of the surroundings.

Memory Encoding:

- **Sensory Awareness:** Contributes to the formation of sensory memories.

- **Cognitive Functions:** Enable the encoding of sensory experiences into short-term and long-term memory, influencing future perceptions and learning.

Cognitive Processing of Sensory Information:

- **Sensory Awareness:** Offers a stream of sensory input.
- **Cognitive Functions:** Engage in complex processing, such as pattern recognition, categorization, and interpretation of sensory information, contributing to higher-level cognitive activities.

Emotional Responses:

- **Sensory Awareness:** Informs emotional experiences through sensory input.
- **Cognitive Functions:** Regulate emotional responses, integrating sensory and cognitive processes to navigate emotionally charged situations.

Creative Synthesis:

- **Sensory Awareness:** Provides the raw material for creative thinking.
- **Cognitive Functions:** Facilitate the synthesis of sensory inputs in novel ways, fostering creativity and innovation.

Feedback Loop:

- **Sensory Awareness:** Influences cognitive processes.
- **Cognitive Functions:** Guide attention, perception, and decision-making, shaping future sensory awareness and experiences.

Conscious and Unconscious Processing:

- **Sensory Awareness:** Involves both conscious and subconscious sensory processing.
- **Cognitive Functions:** Operate at conscious and subconscious levels, with some cognitive processes occurring automatically in response to sensory input.

Adaptive Learning:

- **Sensory Awareness:** Facilitates learning through exposure to diverse sensory stimuli.
- **Cognitive Functions:** Support the consolidation of knowledge and the adaptation of cognitive frameworks based on the continuous integration of new sensory information.

The ability to continually learn and build out our senses

In summary, we can conclude that the dynamic interaction between sensory awareness and cognitive functions is a reciprocal and ongoing process, and we need to recognize and 'hone' this as innovators consciously.

There is a fair amount of research in the fields of psychology and neuroscience to explore the relationship between sensory processing, cognitive functions, and individual differences. While some individuals may naturally exhibit heightened sensory perceptions, others may develop these skills through training, experience, or deliberate practice.

Sensory input serves as the foundation for cognitive operations, and cognitive functions, in turn, shape how sensory information is perceived, interpreted, and utilized. This interactive 'loop' can accelerate learning and our abilities to seek out, act, and interpret 'greater' innovation potential.

This intricate interplay highlights the richness and complexity of human cognition, allowing individuals to navigate a dynamic and ever-changing world and gain a broader, innovative perspective. Highly valued in a competitive world.

* Researched and explored with the help of ChatGPT